



1H2026 PERFORMANCE ANNOUNCEMENT

August 20, 2026



01.

1H2026 Highlights

02.

1H2026 Financial Results & FY2026 Guidance

03.

OCB 2026 – 2030 Strategy: Becoming An AI – Native Bank

04.

Appendix

01

1H2026 HIGHLIGHTS



A STRONG FIRST HALF

PBT
2,470 VND billion
▲ 31% YoY

TOTAL ASSETS

352 VND trillion

▲ 9% YTD

CREDIT GROWTH

11%

▲ vs. industry average of 8.4%

NII

4,908 VND billion

▲ 13% YoY

NON-INTEREST INCOME

1,020 VND billion

▲ 78% YoY

CIR

35%

▼ 6% YoY



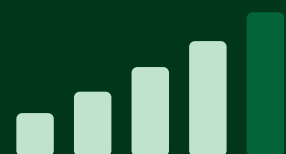
Digital transaction

▲ 127% YoY



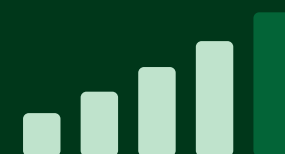
Digital onboarding rate

▲ 152% YoY



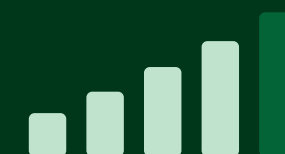
▲ 40% YoY

Average Casa per OMNI Active



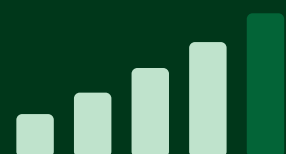
▲ 32% YoY

FD online amount



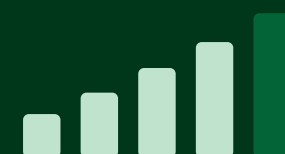
▲ 21% YoY

FD online customer



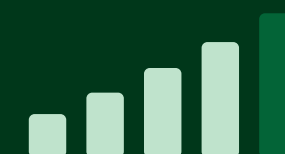
▲ 21% YoY

Active OMNI users



▲ 17x

Master Card 2in1 issued to Aff customer in July
(New CVP and 100% Digital Pre - approved)



▲ 162% YoY

Card issuing in OMNI channel



FLEXI SAVINGS – RAPID SCALE, 100% DIGITAL

Launched in Jan 2026 | Building a scalable retail funding base

DEPOSIT BALANCE

8.739 VND
billion

 **47.8% MoM in Jun-26**

6-month scale-up from VND 41bn in Jan 2026

CUSTOMERS

12,352

DEPOSIT SCALE-UP

>200x

DIGITAL PENETRATION

100%

AFF & MASS AFF

>90%

AI TRANSFORMATION

77%

Average time saving

Quality improvement: departments report higher-quality, more consistent output — fewer errors, standardized formatting, and deeper analysis.

NOTABLE USE CASES

RETAIL BANKING

Processing time for professional-grade analysis reduced by 98%

HR & TRAINING

Reporting turnaround time reduced from over a week to a few minutes

FINANCE

Automatic professional-grade reporting

LEGAL & COMPLIANCE

Reduces service request handling time from days to minutes

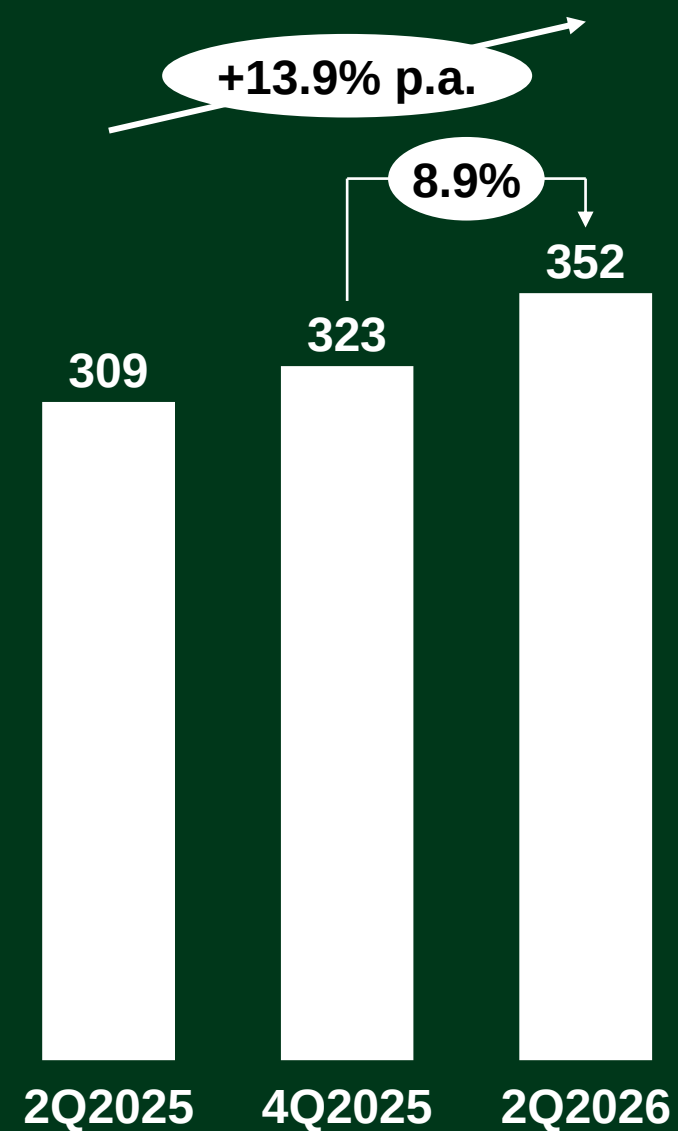
TRANSFORMATION MANAGEMENT OFFICE

Quickly turns executive directives into action with project governance set up time reducing by 60%

02

1H2026 FINANCIAL RESULTS - FY2026 GUIDANCE

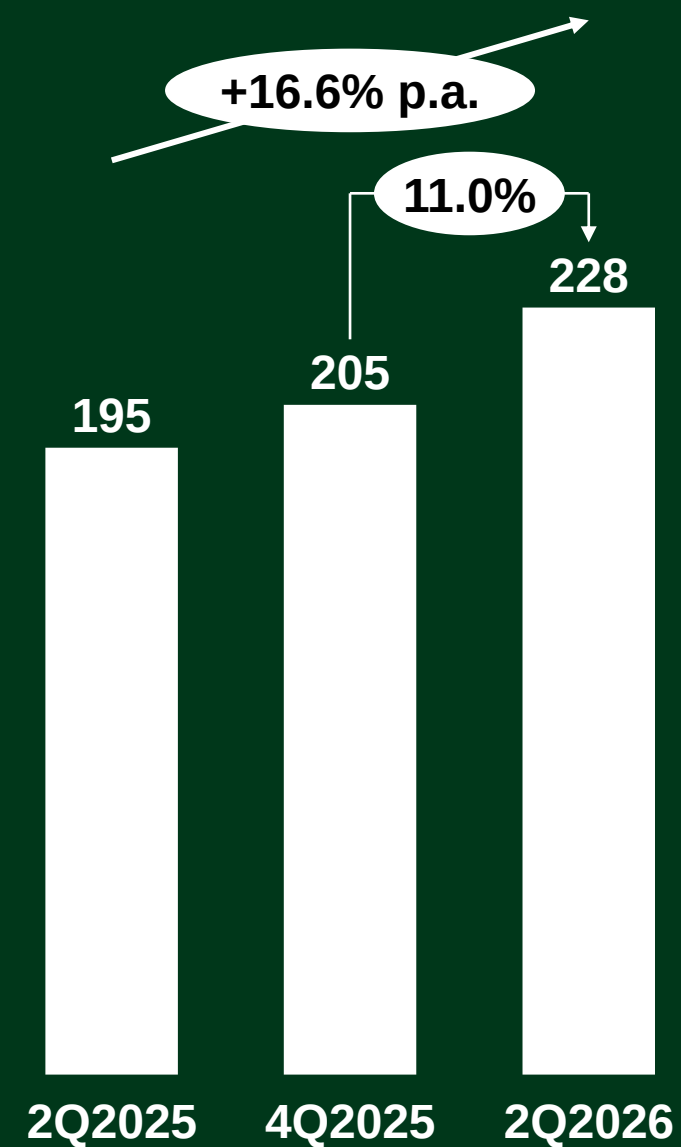




Total Assets

352 VND trillion

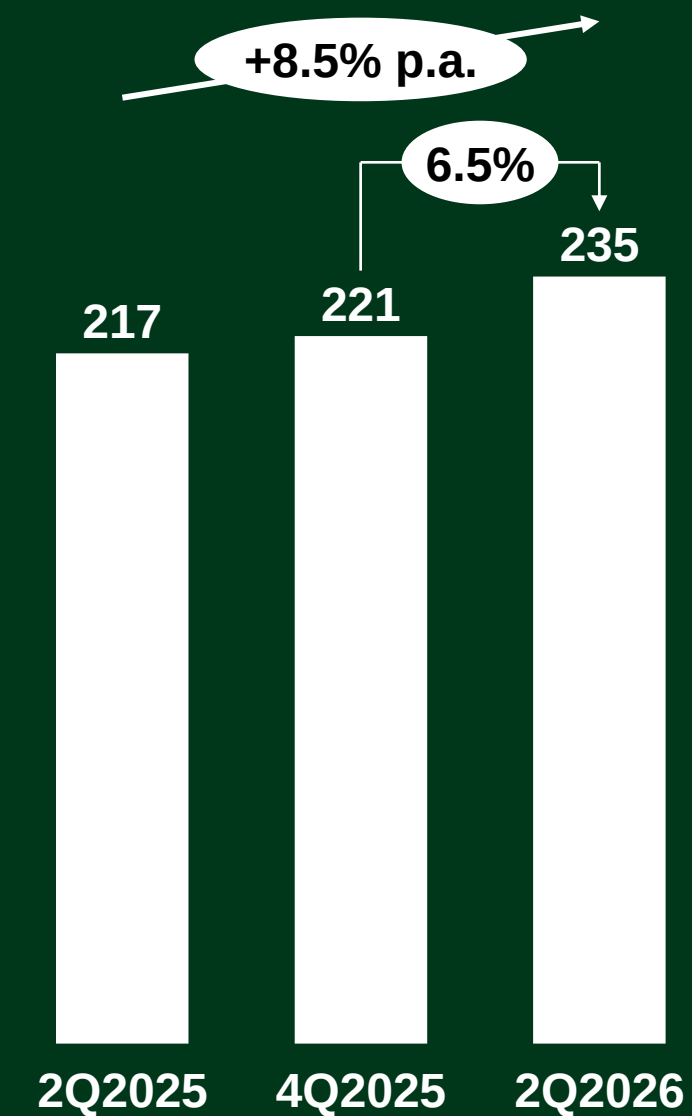
▲ 8.9% YTD



M1 Credit

228 VND trillion

▲ 11.0% YTD



M1 Mobilization

235 VND trillion

▲ 6.5% YTD

Strong credit demand from both retail and corporate segments



10%

Green Financing Ratio

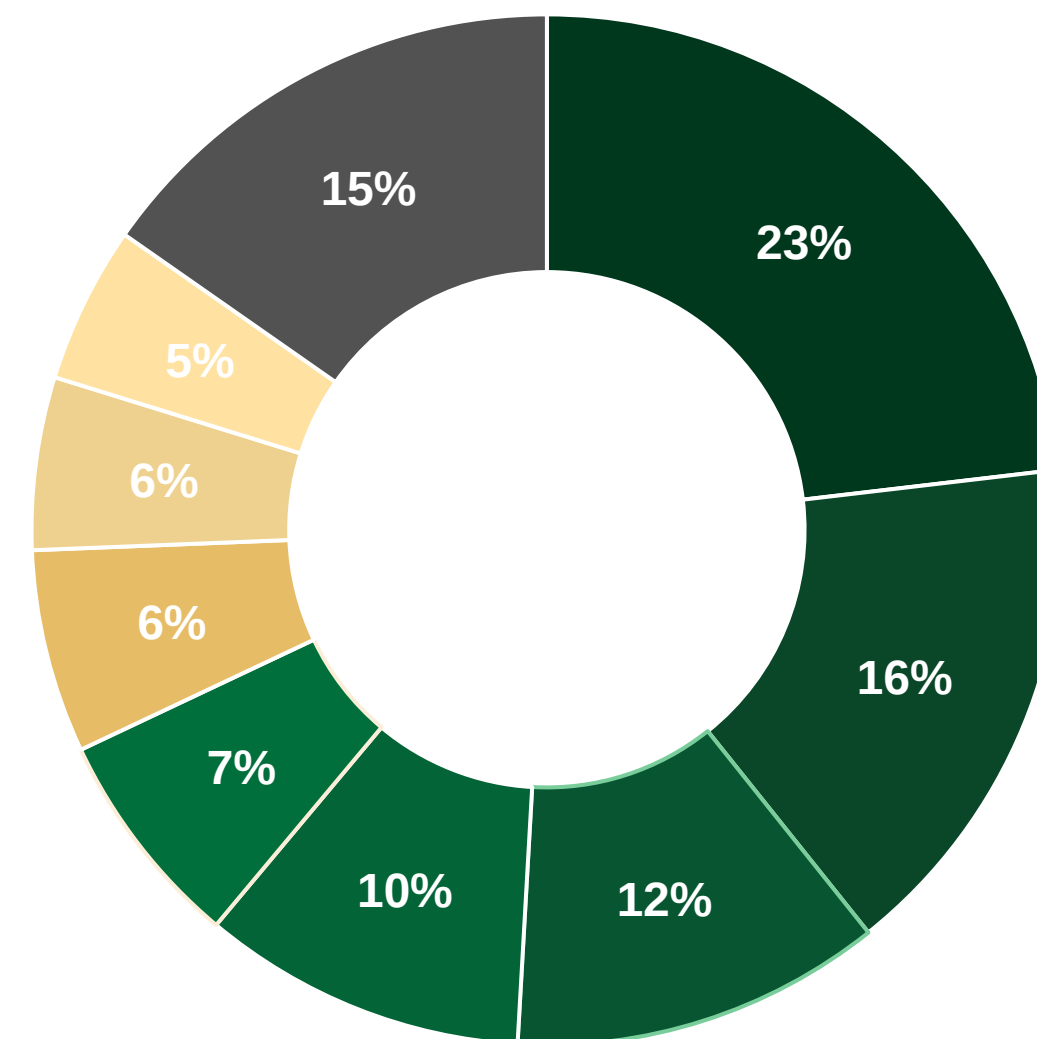


▲ 12.9% YTD
Corporate



▲ 6.2% YTD
Individual

Diversified borrower profiles



- Real Estate
- Hospitality
- Construction
- Manufacturing & processing
- Others

- Sales & Distribution
- Professionals, science and technology
- Logistics
- Electricity, Gas & Air Conditioner



▲ **6.4% YTD**

Customer Deposit



▲ **16.8% YTD**

CASA



▲ **5.6% YTD**

Fixed Deposit

CAR

13.1%

Compliant

NPL ratio (SBV)

2.5%

Compliant

ST-funds for MLT-loans

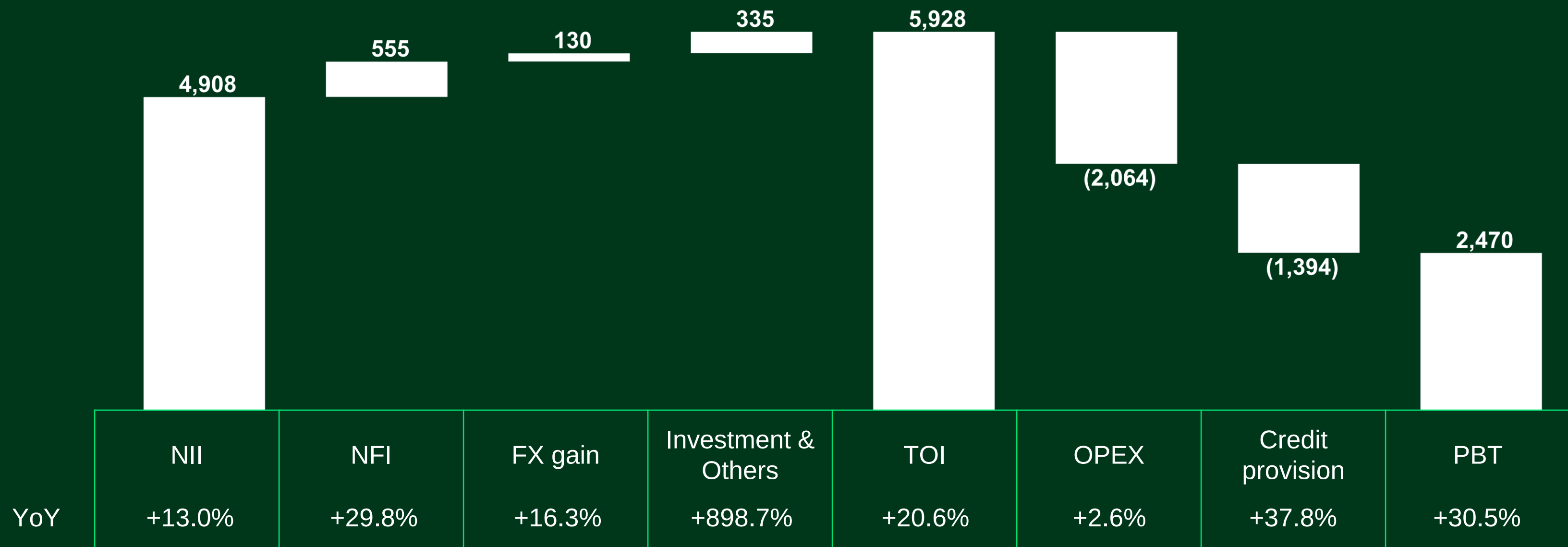
29.1%

Compliant

LDR (SBV)

74.0%

Compliant



TOI

5,928

VND
billion

▲20.6% YoY

PBT

2,470

VND
billion

▲30.5% YoY

CIR

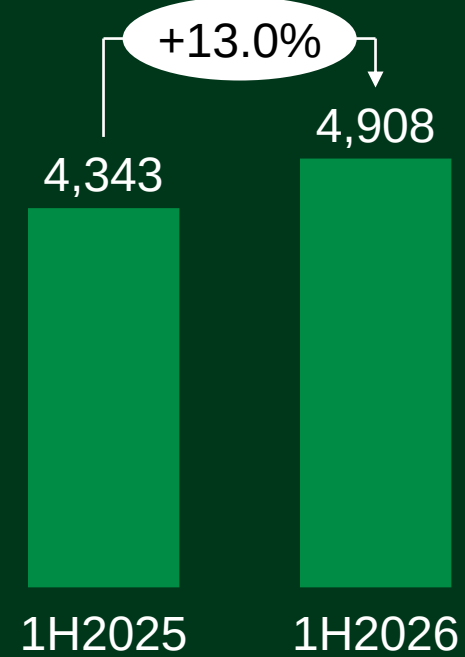
34.8

%

▼6.1% YoY

NII

VND billion, %



NIM (Trailing 4 Quarters)

%



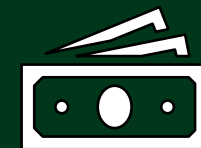
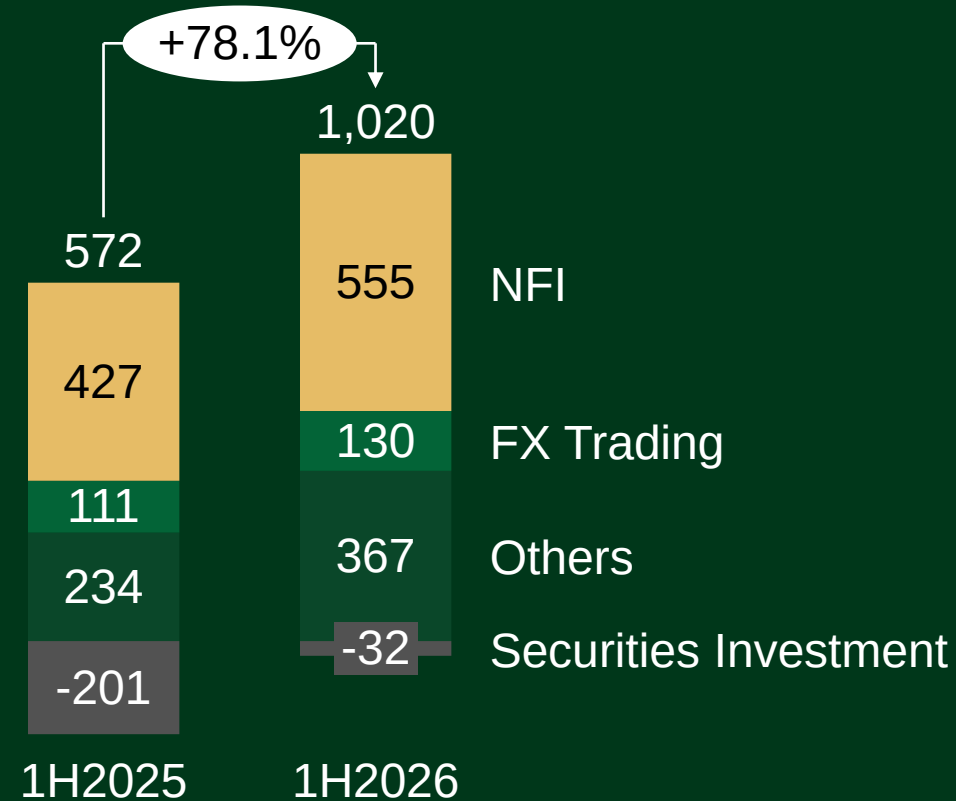
3.1%
2025



3.0%
2Q2026

Non-NII

VND billion, %



▲67% YoY
FX Sales



▲55% YoY
Card



▲76% YoY
Advisory

Profitability



ROAE
(LTM)

13.0%



ROAA
(LTM)

1.3%

Metrics VND billion, %	2025 Actual	2026 Plan	+/- YoY	1H2026 Actual	+/- YTD/YoY	2H2026 Guidance
Total assets	322,975	354,214	10%	351,741	8.9%	Achieving sustainable scale growth, aligned with the bank's medium to long-term strategy
Total M1 Credit*	205,065	235,875	15%	227,327	11.0%	Within the SBV's credit quota, with priority to OCB's strategic focus segments.
Total M1 Deposit	220,958	251,919	14%	235,327	6.5%	Diversifying sources; ensuring strong liquidity and optimizing funding costs
NPL ratio (SBV)	2.3%	<3%	-	<3%	✓	Continuing to accelerate debt recovery & collection activities; Strict control over asset quality
PBT	5,046	6,960	39%	2,470	30.5%	Strengthening core businesses; Optimizing cost management and operational efficiency

03

**2026–2030 STRATEGY
BECOMING AN AI-NATIVE
BANK**

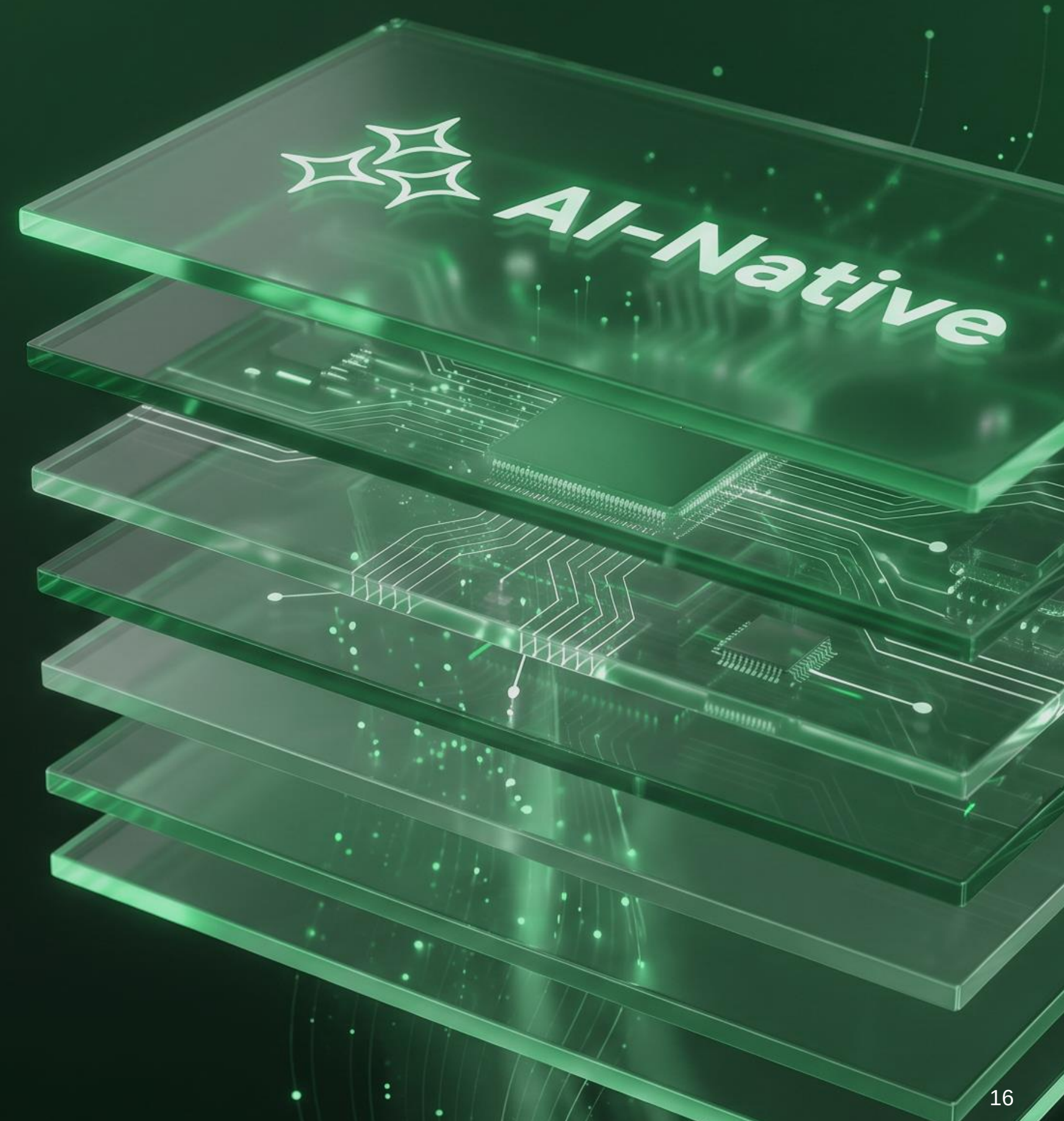


✦✦ **BECOMING AN** **Ai- Native BANK**

The bank that knows you
and grows with you.

Chris Shayan

Acting Chief Executive Officer



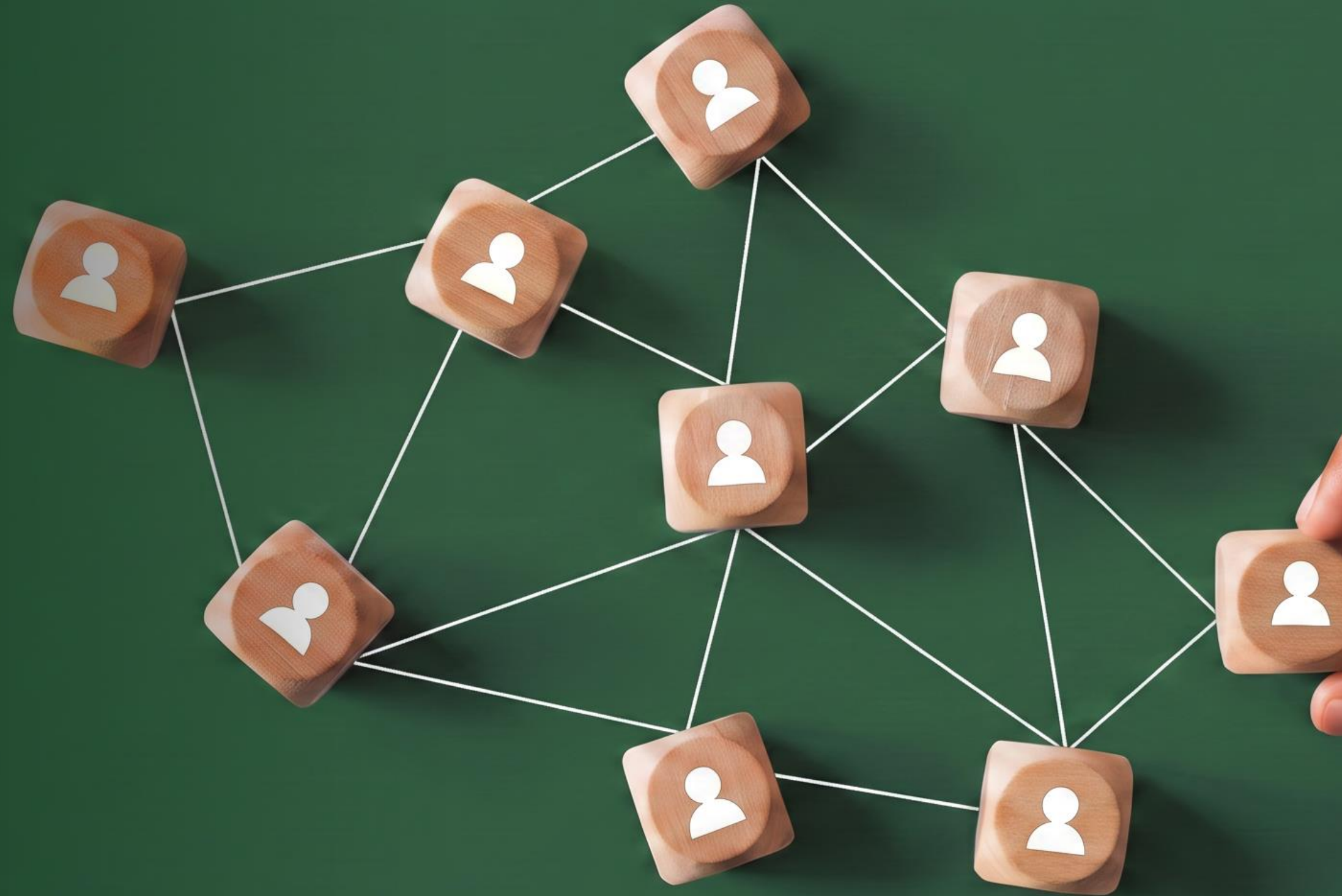
THE BANK THAT KNOWS YOU AND GROWS WITH YOU

Care once reserved for the few,
now for everyone.



EMPATHY AT SCALE

AI gives every customer advisory-grade guidance at near-zero marginal cost.

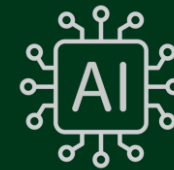


HOW



DECIDE

act on the most valuable
gap, in real time



SERVE

advisory at scale via an AI
relationship manager



BUILD

engineering measured,
faster, safer with AI

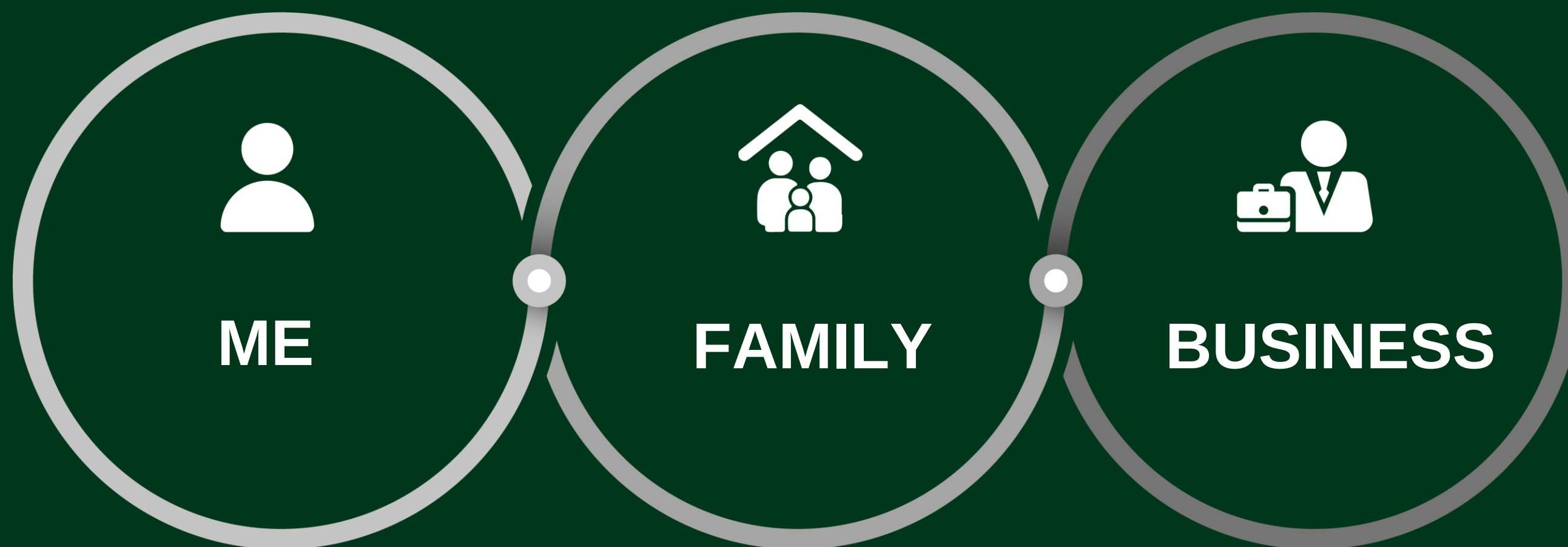
PRODUCT PER CUSTOMER

1.3



3.0

THE HEARBEAT OF THE STRATEGY



ONE CUSTOMER

Served as one relationship, value compounds

04

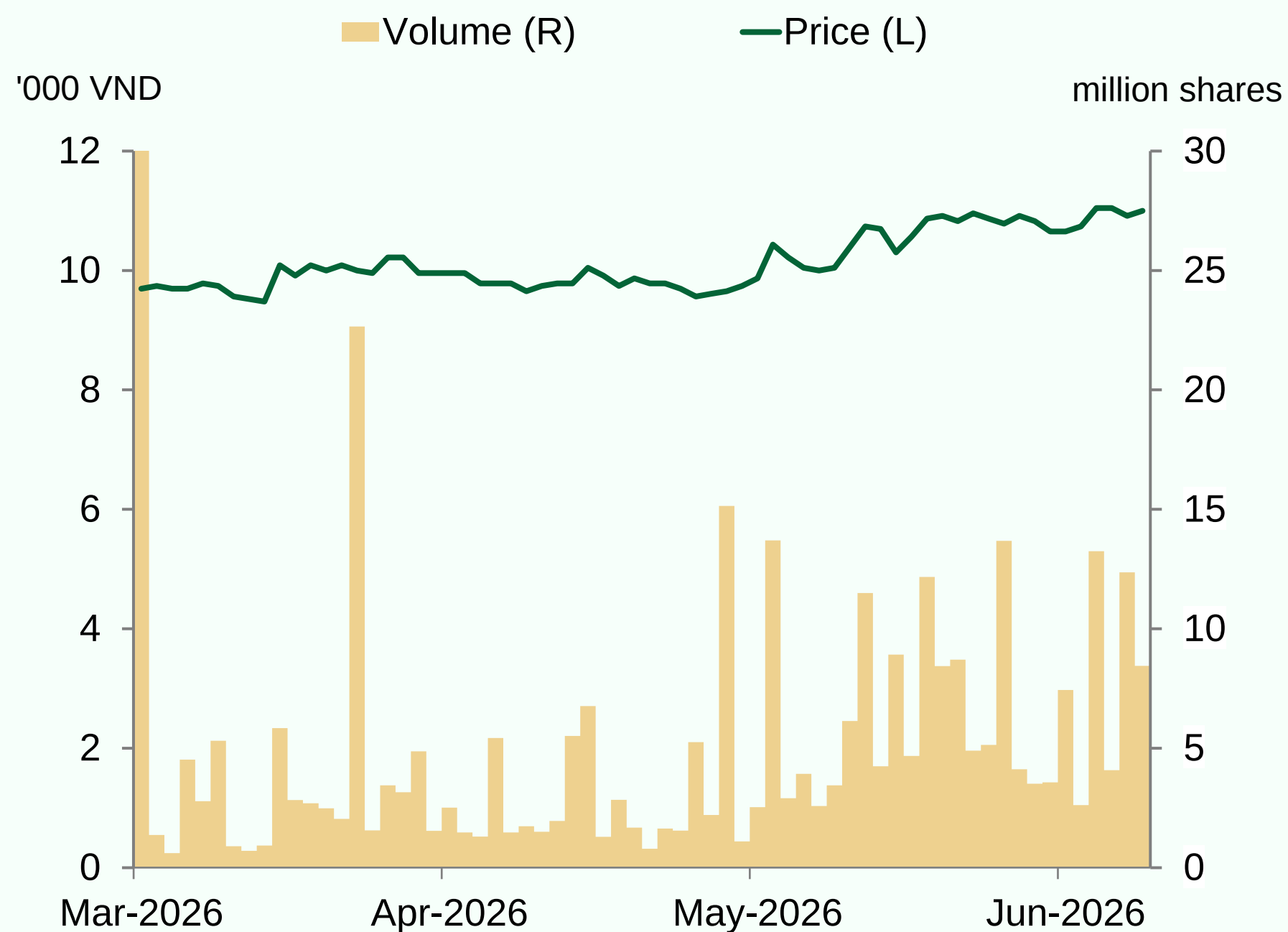
APPENDIX



Trading statistic (30/06/2026)

Closing price (VND)	11,000
3M Highest closing price (VND)	11,043
3M Lowest closing price (VND)	9,478
Outstanding shares (million shares)	3,063
3M Average trading volume (million shares)	5.6
Market cap (VND billion)	33,688
EPS (TTM) (VND)	1,454
Book value per share (VND)	11,697
P/E	7.57
P/B	0.94

Stock price in the last three months



CAR	:	Capital Adequacy Ratio	NFI	:	Net fee income
CAGR	:	Compounded Annual Growth Rate	NII	:	Net Interest Income
CB	:	Corporate Banking	NIM	:	Net Interest Margin
CIR	:	Cost-to-income ratio	Non-NII	:	Non-interest income
CASA	:	Current Accounts and Saving Accounts	NPL	:	Non-performing Loan
PBT	:	Earnings Before Tax	OPEX	:	Operating expenses
ESOP	:	Employee Stock Option Plan	OCB	:	Orient Commercial Joint Stock Bank
FD	:	Fixed Deposit	RB	:	Retail Banking
FDI	:	Foreign direct investment	ROAA	:	Return on Average Assets
GDP	:	Gross Domestic Product	ROAE	:	Return on Average Equity
LTM	:	Last 12 Months	SME	:	Small and Medium Enterprise
LCR	:	Liquidity coverage ratio	SBV	:	The State Bank of Vietnam
LLR	:	Liquidity reserve ratio	TOI	:	Total Operating Income
LLC	:	Loan-loss-coverage ratio	VAMC	:	Vietnam Asset Management Company
LDR	:	Loan-to-deposit ratio	VND	:	Vietnam Dong
M1	:	Market 1	YoY	:	Year-on-year
MLT	:	Medium and long-term	YTD	:	Year-to-date
MSME	:	Micro Small and Medium Enterprise			

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